

THE NEED FOR THE SOLUTION OF THE MAIN PROBLEMS IN THE FIELD OF ECONOMIC INVESTMENTS AND SERVICES IN THE DEVELOPMENT OF TOURISM

Khalikova Lola Nazarovna

Doctor of Economics at the Samarkand Institute of Economics and Service, Uzbekistan

Nabihev Dilbek Ilhom O'g'li

"Economy (by industries and sectors)" student studying in the specialty At the Samarkand Institute of Economics and Service, Uzbekistan

ARTICLE INFO.

Keywords: Tourism sector, service, tourists, concept, problems in the tourism sector, tourist indicators, problems and solutions in the tourism sector.

Abstract

In this article, we will review the prospects for the development of the tourism sector, the work being done in the tourism sector, the problems in the service, the countries that have achieved a high rate in the tourism sector, the essence of the concepts defined for the development of the tourism sector, and the number of tourists who visited our country.

<http://www.gospodarkainnowacje.pl/> © 2023 LWAB.

Today, the tourism industry is rapidly developing in our country. If we give importance, one of the three important sectors that bring income is the tourism sector. By developing the tourism sector, you can get a lot of income from tourists. What are the problems in the employment of trained personnel in the field of tourism in our country? Does the service in the field of tourism meet the requirements?

In fact, the tourism sector is one of the rapidly developing sectors in Uzbekistan. A lot of money is allocated from the state budget for the development of tourism. Also, foreign countries are investing in our country. If we pay attention to the word capital, it means capital invested in a large amount from the roof of a certain country.[1] In order to increase the number of tourists visiting our country, the president of our country developed the concept of tourism development in 2019-2025.[2]

Many things are being done through this program. The tasks to be performed each year are set with specific goals. In particular, we can see that the prospects of tourism are clearly defined in the example of the works being done. If we look at the example of Samarkand region, in September 2022, an important international meeting was scheduled to be held at the Tourist Center.

This event was organized in a hurry with huge investment and expenses. Our main organizational tasks are carried out sequentially. Also, most of the works being done in the field of tourism are being done quickly. But as a result of these works, the shortcomings are clearly visible. One of the main problems in the field of tourism is service.

Service (English: service — "khizmat") — providing services to individuals and legal entities, to the general public; service areas related to the sale of industrial products, cultural-household, economic and other industrial products and their use. We visited several hotels in order to find out to what extent the

conditions are being created in the hotels for persons with disabilities.

But when we visit 2-3 star hotels, we can see that there are almost no conditions for people with disabilities. Even the almost inclined stairs are not well equipped for wheelchair access. In addition, technical malfunctions in the process of opening the door have not been eliminated.

Also, problems are clearly visible in the language learning process of the admissions officer. In particular, knowing only one Uzbek language, or knowing only a foreign language and not knowing the local language is one of the main issues.

We all try to solve the issues of creating conditions for foreign tourists. But certain plans to create conditions for local tourists are not implemented. It is worth noting that local residents also bring income to our tourism sector. "Taking into account the growth rate of tourism and its positive impact on other sectors of the economy, the growth of the population's well-being, and the need to take measures to protect the environment, the tourism sector is a sustainable source of the country's development. Should be one of the most powerful tools in growth".[3]

He visited foreign countries 373 if we consider tourists; the country of France is in the first place. 90.3 million tourists visited France in one year. Spain is in second place. According to 2019, 83.3 million tourists visited. [4]

6 million 748 thousand 500 tourists visited Uzbekistan this year, while in 2018 this figure was 5 million 346 thousand 200. The flow of tourists increased by 26.2% compared to the reporting period. But at the same time, the number of tourists is lagging behind the numbers of 2019.

Currently, there is a lack of personnel in the field of tourism, and their level of knowledge in the field of tourism is not good. For this purpose, in order to improve their knowledge potential, a selection of innovative ideas related to tourism has been launched.

But even so, the expected results are not fully confirmed. Many students who studied in the field of tourism face difficulties in the process of employment. It can be shown that their main problem is that they do not know foreign languages or cannot use methodological methods in their work.

When we study the experience of foreign countries, in many countries, after getting a job, employees do not get the highest or senior positions. New personnel start their first job from the lowest position. As a result, they are appointed to a higher position after being the best employee in their field. In addition, there are important suggestions to consider.

That is, it is necessary to pay attention to the level of computer literacy and language learning of personnel studying in the field of tourism. It is necessary to set the level of language proficiency as the main criterion for personnel graduating from higher education institutions. It is necessary to pay attention to the remaining directions or regions of tourism.

Many tourists want to visit Samarkand, Bukhara, Khorezm and Tashkent regions, because these regions are known and famous in other countries. In particular, the beautiful nature of Kashkadarya, Surkhandarya and other regions of our region is known to local residents. But the lack of information about this among tourists makes the flow of tourists less.

We should attach great importance to the marketing field and promote the steps. In this regard, every student graduating from a higher education institution should study a certain unpopular area and present their projects to the authorities for the development of this area.

Most of the tour packages that are being developed today are made in the same format. Many tourists do not want to go back to the place they visited once and spend money again. In order to eliminate such problems, it is necessary to train personnel for a long time.

They should be able to organize tour packages, guide activities, and at least one foreign language

independently. He should pay close attention to the system of getting many students to work at the place of practice. Because many students studying tourism have problems finding work. The solution of the main problems in the field of tourism, is a well-organized work activity.

Well-organized work is a big income. The prosperity of a huge state under Amir Timur can be attributed to sound economic policies, many of whose rules are still relevant today. [5]

Indeed, it is important to implement the tourism industry as a result of a healthy economic policy. The field of tourism requires little physical labor, but means a lot of income and money. The tourism industry differs from other industries by its clean characteristics.

Factories emit many toxic substances, which are harmful to human life. In the field of tourism, we can see the harmful side to society and humanity in very small percentages. By improving the service in the field of tourism, it is possible to attract more tourists and provide employment to the local population.

REFERENCES LIST

1. Khalikova L. N. SOCIAL PROTECTION AS A SOCIAL-ECONOMIC RELATIONSHIP //American Journal of Sociology, Economics and Tourism. – 2022. – T. 2. – C. 1-4.
2. Nazarovna K. L. Features of the formation of the digital economy //Web of Scholars: Multidimensional Research Journal. – 2022. – T. 1. – №. 6. – C. 351-353.
3. Nodirovna M. S. Management of Service Processes in Service Enterprises in the Republic of Uzbekistan //Formation and Development of Pedagogical Creativity: International Scientific-Practical Conference (Belgium). – 2023. – T. 2. – C. 32-41.
4. Nazarovna K. L. AMIR TEMUR ABOUT ECONOMIC ISSUES //British View. – 2022. – T. 7. – №. 2.
5. Nazarovna K. L. The development of agriculture in the works of Amir Temur for economic reasons //Архивариус. – 2020. – №. 2 (47). – C. 103-105.
6. Khalikova L. N., Yuldashev B. Challenges to Improve the Digital Economy in Uzbekistan //JournalNX. – C. 427-429.
7. Nodirovna M. S., Ugli S. T. T., Abduazizovich A. I. WAYS TO INCREASE THE EFFICIENCY OF GOVERNMENT SERVICES IN THE EMPLOYMENT OF THE POPULATION IN UZBEKISTAN //Gospodarka i Innowacje. – 2022. – T. 23. – C. 29-37.
8. Nodirovna M. S. FOREIGN TO THE SECTORS OF ECONOMY OF UZBEKISTAN ATTRACTING INVESTMENTS.
9. NODIROVNA M. S. SOCIAL POLICY: OBJECTIVES AND THEORETICAL FOUNDATIONS OF THE STUDY //CENTRAL ASIAN JOURNAL OF SOCIAL SCIENCES AND HISTORY. – 2023. – T. 4. – №. 7. – C. 1-9.
10. Мирзаева Ш. Н. НОВЫЕ ТРАНСФОРМАЦИИ И ИЗМЕНЕНИЕ ПРОФЕССИЙ В УСЛОВИЯХ ЦИФРОВОЙ ЭКОНОМИКИ НА РЫНКЕ ТРУДА УЗБЕКИСТАНА //Gospodarka i Innowacje. – 2023. – T. 36. – C. 668-679.
11. Абдукаrimov Ф. Б. А., Мирзаева Ш. Н. МАЛЫЙ БИЗНЕС-КАК ФАКТОР РАЗВИТИЯ КОНКУРЕНТНОЙ СРЕДЫ НАЦИОНАЛЬНОЙ ЭКОНОМИКИ УЗБЕКИСТАНА //Gospodarka i Innowacje. – 2023. – T. 36. – C. 657-667.
12. Абдукаrimov Б. А. А., Мирзаева Ш. Н. РОЛЬ ИНОСТРАННЫХ ИНВЕСТИЦИЙ В МОДЕРНИЗАЦИИ ЭКОНОМИКИ В РЕСПУБЛИКЕ УЗБЕКИСТАН //Gospodarka i Innowacje. – 2023. – T. 36. – C. 648-656.

13. MIRZAEVA SHIRIN NODIROVNA. (2023). THE IMPORTANCE OF INVESTING IN THE DEVELOPMENT OF THE SOCIAL SPHERE IN OUR COUNTRY. *Central Asian Journal of Innovations on Tourism Management and Finance*, 4(6), 153-160. Retrieved from <https://cajitm.f.centralasianstudies.org/index.php/CAJITMF/article/view/534>
14. Курбанова Р., Мирзаева Ш., Хакимов Д. РОЛЬ СОЦИАЛЬНЫХ СЕТЕЙ И ТЕХНОЛОГИЙ В ИЗМЕРЕНИИ СОЦИАЛЬНОГО КАПИТАЛА //Ижтимоий-гуманитар фанларнинг долзарб муаммолари/Актуальные проблемы социально-гуманитарных наук/Actual Problems of Humanities and Social Sciences. – 2023. – Т. 3. – №. S/4. – С. 204-216.
15. Шарипов Т. С., Мирзаева Ш. Н. СОСТОЯНИЕ ВНЕДРЕНИЯ ИННОВАЦИОННЫХ ПРОЕКТОВ В СФЕРЕ УСЛУГ В УЗБЕКИСТАНЕ //Gospodarka i Innowacje. – 2023. – Т. 36. – С. 27-45.
16. Мирзаева Ш. Н. ЗАРУБЕЖНЫЙ ОПЫТ ПОДДЕРЖКИ ПРЕДПРИНИМАТЕЛЬСТВА И ДЕЛОВОЙ АКТИВНОСТИ ЖЕНЩИН //Gospodarka i Innowacje. – 2023. – Т. 36. – С. 46-56.
17. Nodirovna M. S. Banks and Development of Banking Services in the Republic of Uzbekistan //Web of Semantic: Universal Journal on Innovative Education. – 2023. – Т. 2. – №. 6. – С. 21-30.
18. Nodirovna M. S. Foreign Experience in Supporting Entrepreneurship and Business Activity of Women //Web of Synergy: International Interdisciplinary Research Journal. – 2023. – Т. 2. – №. 5. – С. 654-665.
19. Saidakhmedovich S. T., Nodirovna M. S. The State of Implementation of Innovative Projects in the Service Sector in Uzbekistan //Nexus: Journal of Advances Studies of Engineering Science. – 2023. – Т. 2. – №. 5. – С. 375-391.
20. Nodirovna M. S. Creation of an Additional Product in the Service Process in the Republic of Uzbekistan //Gospodarka i Innowacje. – 2023. – Т. 35. – С. 635-643.
21. Nodirovna M. S. Problems of Development of the Service Sector in the Context of Digital Changes in the Republic of Uzbekistan //Gospodarka i Innowacje. – 2023. – Т. 35. – С. 626-634.
22. Мирзаева Ш. Н. ДАВЛАТ ТОМОНИДАН ТАДБИРКОРЛИК СУБЪЕКТЛАРИНИ ҚЎЛЛАБ-ҚУВВАТЛАШ МЕХАНИЗМИНИ ТАКОМИЛЛАШТИРИШ ЙЎНАЛИШЛАРИ //Gospodarka i Innowacje. – 2023. – Т. 35. – С. 662-671.
23. Nodirovna M. S. Improving the Mechanisms For Managing Service Processes in Service Enterprises in the Republic of Uzbekistan //Gospodarka i Innowacie. – 2023. – Т. 35. – С. 644-652.
24. Nodirovna M. S. Trading Enterprises and Banking Services in the Republic of Uzbekistan //Nexus: Journal of Advances Studies of Engineering Science. – 2023. – Т. 2. – №. 5. – С. 227-234.
25. Nodirovna M. S. Ways to Develop Banking Services in the Republic of Uzbekistan //World of Science: Journal on Modern Research Methodologies. – 2023. – Т. 2. – №. 4. – С. 18-24.
26. Nodirovna M. S., Ugli S. T. T., Abduazizovich A. I. WAYS TO INCREASE THE EFFICIENCY OF GOVERNMENT SERVICES IN THE EMPLOYMENT OF THE POPULATION IN UZBEKISTAN //Gospodarka i Innowacie. – 2022. – Т. 23. – С. 29-37.
27. Mirzayeva S. N. Prospects for the Development of Small Business and Entrepreneurship in the Digital Economy //American Journal of Economics and Business Management. – Т. 5. – С. 3.
28. Nodirovna M. S. FINANCING OF INVESTMENT ACTIVITIES IMPORTANCE OF SOURCES //Section A-Research paper Article History: Received. – 2022. – Т. 12.
29. Nodirovna M. S. Banks and Development of Banking Services in the Republic of Uzbekistan. Web of Semantic: Universal Journal on Innovative Education, 2 (6), 21–30. – 1910.

30. Nodirovna M. S. Foreign Experience in Supporting Entrepreneurship and Business Activity of Women. WEB OF SYNERGY: International Interdisciplinary Research JournalVolume2, Issue 5Year2023ISSN: 2835-3013https://univerpubl.com/index.php/synergy https://scholar.google.com/citations.
31. Mirzaeva S. N. et al. Innovative Enrichment of Service Enterprises Based on the Location of the Regions of Uzbekistan //AMERICAN JOURNAL OF ECONOMICS AND BUSINESS MANAGEMENT.
32. Mamanova G. B., Sultonov S. A., Mirzaeva S. N. Improvement of Economic Mechanisms for State Support of Private Entrepreneurship (Samarkand Region) //Procedia of Philosophical and Pedagogical Sciences.
33. Nodirovna M. S., Mamasoliyevna K. C., Ugli S. J. U. The composition of the income of service workers and ways of its improvement (on the example of educational institutions) //ACADEMICIA: An International Multidisciplinary Research Journal. – 2022. – T. 12. – №. 4. – C. 213-218.
34. Nodirovna M. S. FOREIGN TO THE SECTORS OF ECONOMY OF UZBEKISTAN ATTRACTING INVESTMENTS. biogecko.co.nz
35. Pulatov M. E. On the Need And Ways of Converting Some of the Components of Goodwill Into Identifiable Intangible Assets //Indonesian Journal of Innovation Studies. – 2019. – T. 8.
36. Pulatov M. E. Conceptual Issues Of Accounting Of Intellectual Capital //American Journal of Economics and Business Management. – 2019. – T. 2. – №. 1. – C. 117-123.
37. Pulatov M. System Analysis Of Intellectual Property Indicators Of Financial Statements //European Journal of Business and Economics. – 2012. – T. 6.
38. Pulatov M. INTELLECTUAL PROPERTY PARAMETERS OF FINANCIAL REPORTING. – 2016.
39. Sharipov T. S., Urokova M. G. Sustainable Directions of Employment Relations in the Service Sector in Uzbekistan //JournalNX. – C. 503-506.
40. Saidahmedovich S. T. THE CONCEPT OF MANAGEMENT IN ENTERPRISE MANAGEMENT AND ITS SPECIFICITY Kilichova Orzigel Zafar kizi Student Samarkand Institute of Economics and Service.
41. Сидоров В. А., Турсунов И. Э., Шарипов Т. С. ЭКОНОМИКА ИННОВАЦИЙ: ПРОБЛЕМА ТЕХНОЛОГИЧЕСКОГО ПРОРЫВА //НАЗАРИЯ ВА МЕТОДОЛОГИЯ. – С. 22.
42. Абдукаrimov Б. А. ва бошқ. Савдо иқтисодиёти муаммолари. Ўқув қўлланма //Т.: Иқтисодмия. – 2016. – Т. 504.
43. Абдукаrimov Б. А. Ички савдо иқтисодиёти //Т.:«Фан ва технология», II. – 2014. – Т. 2008. – С. 224.
44. Шарипов Т. С., Абдукаrimov Б. А. Умумий овқатланиш: ҳолати, муаммо ва ечимлар. Монография //Тошкент: Иқтисодиёт. – 2011.
45. Мирзаева Ш. Н. НОВЫЕ ТРАНСФОРМАЦИИ И ИЗМЕНЕНИЕ ПРОФЕССИЙ В УСЛОВИЯХ ЦИФРОВОЙ ЭКОНОМИКИ НА РЫНКЕ ТРУДА УЗБЕКИСТАНА //Gospodarka i Innowacje. – 2023. – Т. 36. – С. 668-679.
46. Артиков З. С. учинчи РЕНЕССАНС ПОЙДЕВОРИНИНГ ИҚТИСОДИЙ АСОСЛАРИ //Журнал Инновации в Экономике. – 2021. – Т. 4. – №. 10.

47. Sayfiddinovich A. Z. et al. Ways to Develop Trade Services in the Conditions of the Digital Economy //Nexus: Journal of Advances Studies of Engineering Science. – 2023. – T. 2. – №. 5. – C. 105-112.
48. Artikov Z. The ways of making work effectiveness calculations of the trade enterprises //ACADEMICIA: An International Multidisciplinary Research Journal. – 2019. – T. 9. – №. 2. – C. 26-31.
49. Ogli S. M. A., Sayfiddinovich A. Z. RAQAMLI IQTISODIYOT SHAROITIDA XIZMAT KO ‘RSATISH KORXONALARI SAMARADORLIGINI OSHIRISH IMKONIYATLARI //Journal of marketing, business and management. – 2023. – T. 2. – №. 2. – C. 63-66.
50. Artikov Z. S. FACTORS INFLUENCING THE INCREASE IN PROFIT AND PROFITABILITY OF BUSINESS STRUCTURES IN THE DIGITAL ECONOMY //Economics and Innovative Technologies. – 2022. – T. 2022. – №. 2. – C. 1.
51. Махмудов Л. У. Тадбиркорлик соҳасида электрон тижоратнинг тутган ўрни //Инновацион технологиилар. – 2020. – №. 2 (38). – С. 77-82.
52. Ubaydullooglu M. L. Improving the Innovation Management System in E-Commerce //EUROPEAN JOURNAL OF INNOVATION IN NONFORMAL EDUCATION. – 2022. – T. 2. – №. 1. – C. 257-262.
53. Makhmudov L. E-commerce taxation procedure: international and national standards //Результаты научных исследований в условиях пандемии (COVID-19). – 2020. – Т. 1. – №. 03. – С. 60-75.
54. Sharifov S. S., Astanaqulov S. Improving the welfare and employment of the population. – 2022.
55. Saidahadovich S. S. The ways of Efficient use of Resources in Consumer Services //American Journal of Social and Humanitarian Research. – 2021. – Т. 2. – №. 8. – С. 22-29.
56. Numonovich N. A. et al. PRIORITY AREAS OF ENSURING FOOD SAFETY IN UZBEKISTAN //Journal of Advanced Zoology. – 2023. – Т. 44. – №. S-2. – С. 1485-1489.
57. Saidahmadovich S. S., Abdullayevna E. N. IMPORTANCE OF LABOR RESOURCES IN THE CONDITIONS OF DIGITAL ECONOMY AND DEVELOPMENT ACTIONS //Uzbek Scholar Journal. – 2022. – Т. 10. – С. 326-332.
58. Numonovich N. A. et al. CLUSTER APPROACH TO GRAPE GROWING AND PROCESSING IN UZBEKISTAN //NeuroQuantology. – 2022. – Т. 20. – №. 16. – С. 3829.
59. Shahboz S. et al. Finance in the Republic of Uzbekistan Market Institutional Development Factors //INTERNATIONAL JOURNAL OF BUSINESS DIPLOMACY AND ECONOMY. – 2023. – Т. 2. – №. 5. – С. 134-140.
60. Qizi B. D. F. Analysis of the Influence of the Investment Environmental Attractiveness on the Socio-Economic Development of Regions (On the Example Of Navoi Region) //Nexus: Journal of Advances Studies of Engineering Science. – 2023. – Т. 2. – №. 5. – С. 131-141.
61. Shahboz S. et al. FACTORS OF IMPROVING THE ORGANIZATION OF WORK AT THE ENTERPRISE //Journal of Intellectual Property and Human Rights. – 2023. – Т. 2. – №. 5. – С. 153-159.
62. Bahridin o'g I. S. PROMOTING EMPLOYMENT BY THE DEVELOPMENT OF FAMILY ENTREPRENEURSHIP //International journal of advanced research in education, technology and management. – 2023. – Т. 2. – №. 4.

63. Bahriiddin o'g'li I. S. THE CONCEPT OF QUALITY OF LIFE AND FOREIGN RESEARCH EXPERIENCE QUALITY OF LIFE OF THE POPULATION //International journal of advanced research in education, technology and management. – 2023. – T. 2. – №. 4.
64. Bahriiddin o'g'li I. S. THE ROLE OF THE DIGITAL ECONOMY IN THE DEVELOPMENT OF THE ECONOMY //International journal of advanced research in education, technology and management. – 2023. – T. 2. – №. 4.
65. Bahriiddin o'g'li I. S. SOME THEORETICAL VIEWS ON CONCEPTS SUCH AS FAMILY ECONOMY, ENTREPRENEURSHIP //Galaxy International Interdisciplinary Research Journal. – 2022. – T. 10. – №. 12. – C. 446-449.
66. Bahriiddin o'g'li I. S. FAMILY BUSINESS AND ITS THEORETICAL FOUNDATIONS //Gospodarka i Innowacje. – 2022. – T. 29. – C. 5-11.
67. O'G'Li B. S. K. MARKETING FAOLIYATI SAMARADORLIGINI BAHOLASHNING NAZARIY ASOSLARI VA AMALIY IFODASI //Journal of marketing, business and management. – 2022. – T. 1. – №. 1. – C. 45-52.
68. Турсунов Ж. Ш. МАТРИЦА «ТОВАР-РЫНОК» КАК ИНСТРУМЕНТ ОЦЕНКИ ЭФФЕКТИВНОСТИ МАРКЕТИНГА ПРЕДПРИЯТИЙ //МОЛОДЕЖНЫЙ ИССЛЕДОВАТЕЛЬСКИЙ ПОТЕНЦИАЛ. – 2021. – С. 82-87.
69. Komiljon o'g'li B. S. Marketing Strategy To Increase the Efficiency of Local Industrial Enterprises //1 ВЛИЯНИЕ ПЛОДОРОДИЯ ПОЧВ НА РАЗЛИЧНЫЕ РАСТЕНИЯ, ВЫРАЩЕННЫЕ НА. – 2020. – T. 7. – C. 9.
70. Boyjigitov S. MAMLAKATIMIZDA DON VA DON MAHSULOTLARI BOZORINING BUGUNGI HOLATI VA ISTIQBOLI //" Milliy iqtisodiyotni isloh qilish va barqaror rivojlantirish istiqbollari" respublika ilmiy-amaliy konferensiyasi materiallari to 'plami. – 2023. – C. 57-59.
71. Boyjigitov Sanjarbek Komiljon O'G'Li BENCHMARKINGNING O'ZIGA XOS XUSUSIYATLARI VA TURLARI // JMBM. 2023. №2. URL: <https://cyberleninka.ru/article/n/benchmarkingning-o-ziga-xos-xususiyatlari-va-turlari> (дата обращения: 11.09.2023).
72. Boyjigitov Sanjarbek Komiljon O'G'Li DON VA DONNI QAYTA ISHLASH SOHASIDA BOZOR MEXANIZMALARINI TO'LIQ JORIY ETISH // JMBM. 2023. №12. URL: <https://cyberleninka.ru/article/n/don-va-donni-qayta-ishlash-sohasida-bozor-mexanizmalarini-to-liq-joriy-etish> (дата обращения: 11.09.2023).
73. O'G'Li B. S. K. MARKETING XIZMATI SAMARADORLIGINI OSHIRISHDA TASHKILIY TUZILMA TARKIBLARI ORASIDA SOG'LOM RAQOBAT MUHITINI TA'MINLASH //Journal of marketing, business and management. – 2023. – T. 1. – №. 11. – C. 86-89.
74. Komiljon o'g'li B. S. THEORETICAL BASIS OF APPLICATION OF MARKETING ACTIVITY ANALYSIS METHODS //INTERNATIONAL SCIENTIFIC CONFERENCES WITH HIGHER EDUCATIONAL INSTITUTIONS. – 2022. – T. 1. – №. 25.10. – C. 126-132.
75. Diyor Khaqberdiyevich Xolmamatov, Bekjon Shukurillayevich Musayev, Shaxnoza Shakarbekovna Narkulova, Sanjarbek Komiljon o'g'li Boyjigitov. Internet marketing o'quv qo'llanma. 2022/6/23. 232 bet.
76. Бойжигитов С. К. АНАЛИЗ ВОЗМОЖНОСТЕЙ ИСПОЛЬЗОВАНИЯ СИСТЕМ АВТОМАТИЗАЦИИ НА ОПТОВЫХ ПРЕДПРИЯТИЯХ //Экономика и социум. – 2022. – №. 5-1 (96). – С. 341-345.

77. Бойжигитов С. К. ЗНАЧЕНИЕ СЕТЕВОГО МАРКЕТИНГА В ПОВЫШЕНИИ ЭФФЕКТИВНОСТИ МАРКЕТИНГОВЫХ СЛУЖБ НА ПРЕДПРИЯТИЯХ //Journal of marketing, business and management. – 2022. – Т. 1. – №. 7. – С. 62-65.
78. O'G'Lи B. S. K. IMPROVING THE EFFICIENCY OF MARKETING SERVICE BY EFFECTIVE USE OF DIGITAL MARKETING OPPORTUNITIES //Journal of marketing, business and management. – 2023. – Т. 1. – №. 10. – С. 30-35.
79. Diyor K. Development of Customer Service Delivery System in Wholesale Trade //Indonesian Journal of Law and Economics Review. – 2019. – Т. 2. – №. 2. – С. 10.21070/ijler. 2019. V2. 10-10.21070/ijler. 2019. V2. 10.
80. Холмаматов Д. Х. Стратегия развития оптовой торговой деятельности в узбекистане //Маркетинг в России и за рубежом. – 2021. – №. 2. – С. 98-103.
81. Kh K. D., Allayorov R. A. USE OF MARKETING LEVERS IN FORMING THE DEMAND FOR NATIONAL PRODUCTS //Journal of marketing, business and management. – 2023. – Т. 2. – №. 2. – С. 194-199.
82. Haqberdievich K. D., Shavkiddinovich M. M. Use of international marketing strategies in the development of free economic zones //Journal of marketing, business and management. – 2022. – Т. 1. – №. 1. – С. 53-61.
83. Haqberdiyevich K. D. CURRENT ISSUES IN THE DEVELOPMENT OF MARKETING LOGISTICS IN WHOLESALE TRADE //Academic Journal of Digital Economics and Stability. – 2021. – С. 13-19.
84. Haqberdievich K. D. Develop Criteria for Selecting Distribution Channels in Small Business //Academic Journal of Digital Economics and Stability. – 2022. – Т. 16.
85. Холмаматов Д. Х. Актуальные вопросы совершенствования сервисной стратегии маркетинга в оптовой торговле //ББК 72+ 74 М43. – 2020. – С. 241.
86. Kholmamatov D. Promote Upgrade After-Sales Service Strategic Skills //Indonesian Journal of Law and Economics Review. – 2019. – Т. 2. – №. 2. – С. 10.21070/ijler. 2019. V2. 8-10.21070/ijler. 2019. V2. 8.
87. Allayorov R. Resources of the Tourist Territory: Nature, Composition and Role in the Development of the Socio-Economic System //Science and innovation. – 2023. – Т. 2. – №. A1. – С. 141-147.
88. Allayorov R. Cluster approach to sustainable tourism development //Academia Open. – 2019. – Т. 1. – №. 1.
89. Allayorov R. A. A SYSTEMATIC APPROACH TO THE DEVELOPMENT OF THE REGIONAL TOURISM MARKET //International Bulletin of Applied Science and Technology. – 2023. – Т. 3. – №. 6. – С. 194-198.
90. Kh K. D., Allayorov R. A. USE OF MARKETING LEVERS IN FORMING THE DEMAND FOR NATIONAL PRODUCTS //Journal of marketing, business and management. – 2023. – Т. 2. – №. 2. – С. 194-199.
91. Аллаёрнов Р. ТУРИСТИК ҲУДУД РЕСУРС САЛОХИЯТИНИ БАҲОЛАШНИНГ МЕТОДИК АСОСЛАРИНИ ТАКОМИЛЛАШТИРИШ // "Экономика и туризм" международный научно-инновационной журнал. – 2022. – Т. 3. – №. 5.
92. Мухаммедова З. М., Аллаёрнов Р., Ахмедова А. Т. СТИМУЛИРОВАНИЕ ИННОВАЦИОННОГО РАЗВИТИЯ ДЕЯТЕЛЬНОСТИ ФЕРМЕРСКИХ ХОЗЯЙСТВ

- //Направления повышения стратегической конкурентоспособности аграрного сектора экономики. – 2016. – С. 178-181.
93. Аллаев Р., Хамраев М. С. МОДЕЛЬ ИСПОЛЬЗОВАНИЯ СТРАТЕГИИ ДЛЯ УПРАВЛЕНИЯ МАРКЕТИНГОМ УСЛУГ //Фінансово-кредитна система України в умовах інтеграційних та. – 2015. – С. 270.
94. Расулов З. Ж., Хамраев М. С., Аллаев Р. ПРОБЛЕМЫ ОБЕСПЕЧЕНИЯ СТАБИЛЬНОГО РАЗВИТИЯ И ЭКОНОМИЧЕСКИЕ ПРЕОБРАЗОВАНИЯ СЕЛЬСКОГО ХОЗЯЙСТВА В УСЛОВИЯХ ОГРАНИЧЕНИЯ ИСПОЛЬЗОВАНИЯ РЕСУРСОВ //Направления повышения стратегической конкурентоспособности аграрного сектора экономики. – 2015. – С. 139-146.
95. Allayorov R. A. TOURISM DEVELOPMENT TENDENCIES IN SAMARKAND REGION UNDER THE INFLUENCE OF THE COVID-19 PANDEMAMY //Gwalior Management Academy. – С. 84.
96. Allayorov R. A. MARKETING STRATEGIES IN THE DEVELOPMENT OF REGIONAL TOURISM //Journal of marketing, business and management. – 2023. – Т. 2. – №. 2. – С. 189-193.
97. Allayorov R. The Role of Innovative Clusters In Increasing The Competitiveness of Tourist-Recreational Free Economic Zones.
98. Allayorov R. Scientific and Theoretical Fundamentals of Marketing in the Tourist Area //Berlin Studies Transnational Journal of Science and Humanities. – 2021. – Т. 1. – №. 1.1 Economical sciences.
99. Allayorov R. THE SOUTH-WEST HISOR: SIGNIFICANCE, ANTHROPOGENIC IMPACTS AND PROTECTION MEASURES //International Journal of Pedagogics. – 2022. – Т. 2. – №. 12. – С. 44-53.